

ANDREA BAILEY



Prince William County Supervisor

“To whom much is given, much is expected. This is my credo. This is what drives me.”

These three sentences tell you everything you need to know about Andrea Bailey: her love of family, commitment to community, passion for achievement, and unwavering courage to be extraordinary in everything she does.

Andrea Bailey is ready to serve Prince William County on the Board of Supervisors at a time when we need smart, strong, decisive and compassionate leadership. Identified as a person of influence and a highly effective community leader by Governor Ralph Northam, Andrea was appointed to the Governor's Transition Committee in 2017 and to the Virginia Commonwealth Board of Psychology in 2018.

Military wife, devoted mother and elder caregiver...Corporate citizen, business owner, civic leader...Longtime advocate for expanded mental health support and improved social services...Andrea Bailey works tirelessly in her church, community and business, as well as across the Potomac Magisterial District and at the highest levels of our Commonwealth -- to focus attention and resources on public safety, quality education, social justice, and economic growth -- serious matters affecting all of us.

The only child of John Earl and Essie Pullman, Andrea Olivia Bailey was raised in St. Louis, Missouri. Andrea recalls that her public service began at age nine when she and her father campaigned for Congressman William L. “Bill” Clay, Sr., the first African American Representative from Missouri. Her ease with people and drive to get things done made Andrea a natural leader. Whether the concern is large or small, Andrea is always willing to listen and works hard to create practical solutions.

Andrea Bailey attended St. Louis public schools and graduated from Webster University (St. Louis, MO) with a Bachelor of Science degree in Media Studies. She earned a Masters of Science degree in Human Resource Management and Development from National-Louis University (Chicago, IL). Andrea understands the value of equal access to quality education -- how it builds confidence and empowers our lives beyond the classroom. She is a strong supporter of kindergarten as an essential learning step for every child. A Christian leader and teacher for more than 20 years, Andrea also recognizes that skilled, devoted teachers deserve fair pay for their professional credentials, and schools require adequate resources to prepare students for tomorrow's technologies.

Andrea Bailey began her corporate career at the Xerox Corporation in 1984 and quickly became responsible for marketing in the Midwest region where her strategies increased sales by 80%. Recognizing her talents, Xerox transferred Andrea to the company's Southeast region to develop a new portfolio of outsourcing services, which generated over \$4 million in sales in the first year. Promoted to manage outsourcing operations with added responsibility for several key legal accounts in Washington, D.C., Andrea measurably improved productivity and increased profits by 96%. Ready for more, Andrea served next as a corporate executive in the Mid-Atlantic region, where she and her team improved recruiting processes, resulting in higher quality staffing and a 30% increase in customer satisfaction.

After a prolific career at Xerox, Andrea Bailey joined Electronic Data Systems, now Hewlett-Packard, where she had executive oversight for human resources, recruiting, and employee assistance programs serving more than 5,000 employees in Herndon, Virginia. The experience she gained at Fortune 100 companies not only sharpened Andrea's business acumen, but also provided critical insights that have defined her vision for transportation initiatives to address regional congestion and a new Potomac River crossing, port development to increase opportunities for international trade, and job training to support a faster pace of economic growth across the Commonwealth.

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Andrea's achievements are not limited to corporate America. In 2003, Andrea again leveraged her strengths to start Affairs Remembered LLC, a highly creative event planning company that provides corporate workshops, seminars, retreats and special events. With the ongoing success of her event company, Andrea Bailey appreciates and understands the challenges of small business. She will ensure legislation and start-up programs enable small businesses to thrive throughout Prince William County.

For many years, Andrea Bailey has channeled her energies to improve social justice as the area director for the League of Conservation Voters Education Fund, and as religious affairs director and executive committee member of the Prince William Area Branch of the NAACP, where her husband Cozy E. Bailey is chapter president. A 40-year member of Alpha Kappa Alpha Sorority, Inc. (AKA), Andrea serves on the AKA Ivy Foundation board and leads fundraising activities sponsored by the AKA Omicron Chi Omega chapter (Woodbridge, VA) to provide greater access to higher education and local scholarships to deserving Prince William County high school seniors.

Andrea Bailey continues to promote the advancement of minority women leaders as a former national board member and charter member of the Prince William County chapter of the National Coalition of 100 Black Women, Inc. and through her involvement in professional groups including Women in Technology and The Society of Human Resource Management. Since 1984, Andrea has been active in the Old Dominion (VA) chapter of The Links, Incorporated, one of the oldest and largest volunteer service organizations in the nation comprised of highly placed African American women who are influential decision makers, opinion leaders, and tireless achievers making a difference in their communities and around the world. With her extraordinary business career and record of exemplary community leadership, Andrea Bailey is both a role model and a mentor encouraging to so many.

Andrea Bailey seeks to bring awareness and attention to current community issues by engaging in non-partisan dialogue with elected officials. A board member of the Prince William County Committee of 100, Andrea has worked on environmental issues, conducted voter registration drives, and led local efforts to end school bullying and address opioid addiction. Not only is Andrea a founding board member of Helping Neighbors in Need, LLC, she also provides financial and in-kind support to the homeless shelter So Others May Eat, and to ACTS, a shelter for battered women. Andrea strongly advocates for better social services and quality assistance at the county level so that the disadvantaged, mentally ill, physically handicapped and families with special needs children will be appropriately served.

As the primary caregiver for her mother, Andrea is keenly aware of the demands of providing a safe, healthy and productive environment for aging seniors. In addition to caring for her own mother, Andrea is a dedicated member of the board of Project Mend a House, a non-profit initiative that works to improve living conditions for the elderly and disadvantaged.

In June, Andrea Bailey announced her campaign to be the Democratic Party candidate for the Prince William County Board of Supervisors seat representing the Potomac District. She previously challenged longtime Republican incumbent Maureen Caddigan and garnered 46.8 percent of the votes in the last election – a highly successful voter turnout for a brand new candidate. This time, true to her accomplishments and personal credo to give her best to others, Andrea Bailey is confident and determined to make a winning difference for residents of Prince William County.

Andrea Bailey has lived in Northern Virginia for more than 20 years. She and Rev. Cozy E. Bailey, her husband of 42 years, moved to Dumfries in 2002 to become involved in First Mount Zion Baptist Church.

They have been residents in Prince William County for 16 years. Andrea is fiercely proud of her military family. Her husband, a U.S. Naval Academy graduate, served in the U.S. Marine Corps for 23 years. Her son, Cozy, Jr., is also a graduate of the U.S. Naval Academy, a former commissioned Navy officer, and an alumnus of the Darden School of Business at UVA. As a military wife, Andrea has firsthand knowledge of the concerns of military families and a profound respect for their strength and unwavering commitment to our country. Like them, Andrea Bailey excels in her personal mission to serve family, community, county and commonwealth...always faithful...always ready...always strong.

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Along with these activities, Andrea Bailey seeks to bring awareness and attention to current community issues by engaging in non-partisan dialogue with elected officials. Andrea has worked on environmental issues, conducted voter registration drives, and led efforts to end school bullying and address opioid addiction. She supports the homeless shelter So Others May Eat and ACTS, a shelter for battered women. Andrea strongly advocates for better social services and quality assistance at the county level so that the disadvantaged, mentally ill, physically handicapped and families with special needs children will be appropriately served.

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